



"f r e e d o m r e p"

an independent sales representative of tao freedom of the body

**"you love the product, you see its potential
you want to be our freedom rep and spread the word
step into the tao freedom of the body world
let us inspire you"**

life is a great dance.....are you ready?

our mission

to increase the confidence and happiness of individuals by providing beautiful clothes and subtle inspiration

why tao freedom because we combine distinctive design with innovative sensual fabric...

why not get up in the morning and look forward to your day ... make it an enjoyable day

no matter what you do!

1. What is a freedom rep at tao freedom of the body? Does it fit your profile?

We are a niche and special brand that is indeed growing and have created a position here at tao freedom of the body named "**freedom reps**". Special people, who are passionate about the tao freedom of the body products, can see the brands potential and would like to represent and sell our product on a part-time basis.

- Someone who is already involved in the world of yoga, pilates, spa and wellness - "the lifestyle industry".*
- You see tao freedom of the body as an additional product to sell and compliment your existing product line.*
- You see tao freedom of the body as a product that compliments your own profession and lifestyle that you can promote and sell.*
- You have a keen interest and awareness in these type of industries and see the potential to sell the tao freedom of the body lifestyle brand.*

2. Who is tao freedom of the body's target consumer?

70% women...25 to 65 years of age,
High household and disposable income... Well educated, well read, informed and savvy
Wellness, health, fitness and diet conscious... Interested and loves to travel
Family orientated

thus: -

the hip and chic yoga and pilates studios
the four, five and six star spa properties
chic day spas
lifestyle stores...chic boutiques and stores

3. freedom rep terms & conditions

As a **freedom rep** you are given the opportunity to buy the product for yourself only at cost from our head office
minimum 4 pieces for a first time order

Depending on your yearly performance we will supplement a tao wardrobe for you

Based on your work experience commission will be discussed

the tao tool kit:

We will be able to give you a set of tools to include:-

Line Sheet folder

Colour swatch cards

Photo Images

Purchase Order forms

Business cards

Email address, if required

Post cards and any other literature that you would need to help you on your way.

our "NEW" website for retail and wholesale has been launched where you will be able to direct your clients to look at the tao freedom of the body styles and collections and download images.

4. Getting to know the enjoyment of selling the tao freedom of the body product:

For each individual we will give you training and education of the tao freedom of the body brand. We believe in follow through from **our freedom rep**, customer service being the number one priority ensuring satisfaction is had by all.

We sell with passion and inner contentment ... it's our belief .. know your product understand your client help them find a perfect match. We aim to give our client trusted advice and deliver the perfect solution or even a magical transformation.

We give you our selling tools you create it into your environment we believe in thinking outside the box ... guidelines are set , rules are laid out.... yet we look for improvement.. We constantly move forward striving for better ways to advance through the sharing of experiences and ideas always moving forward, motivating each other onto the next challenge and goal.

We work in a friendly environment; we give each other support and achieve a balanced life.

We aim to keep things simple and to stay in control.

We are building an amazing company, run by tao women for tao women.

the set up

rolling racks, proper hangers are to be used when presenting to a client pure and simple keep it white and keep it basic no fuss ... the less the better the cleaner the more modern.

treat your clothes well ..
take care of the collection like individual personalities, as that is what they are special and unique. bring just enough don't over load .. be consistent

5. Company Sales Policy procedures

Opening Order Minimum:

I) Retail:

- Total 30 pieces
- Minimum 3 pieces per style.
- Mix of sizes and colour base upon client request.

II) Uniform:

- Total 24 pieces
- Minimum 3 pieces per style.
- Mix of sizes and colour base upon client request.

If you are able to organize trunk shows/parties (trunk show guideline policy is available upon request) with your contacts, we would be able to pay you a commission on the total amount of orders received.

Introduction to contacts in the press/media or clothing worn by a VIP/Celebrity voice/ or follower in the industry is encouraged to promote yourself and the company.

Ordering:

Methods of initiating an order include: email, fax and phone via a member of our sales team.

Once an order has been placed a purchase order will be sent to the client.

A client must then sign the purchase order and fax back to our head office attn: Shipping & Production Department, 694 Metropolitan Avenue, Suite 406 Brooklyn, NY 1121, USA. fax no: +1. 718.599.6529.

Payment Terms:

I) Opening orders /first time buyer

C.O.D. Terms: Must be pre-paid in full by Mastercard, Visa, Company Check or Cashier's Check at point of shipping.

Checks should be made payable to **tao freedom**, LLC 694 Metropolitan Avenue, Suite 406 Brooklyn, NY 11211

Garments will be released only when a full payment is received.

Established accounts approved by Credit Reference may be eligible with approval for net 30 terms.

II) Domestic Payment:

Mastercard, Visa, Approved Checks, Electronic Transfer, Money Order.

III) International Payment:

Mastercard, Visa, Electronic Transfer, Money Order.

Returned Checks:

In the event that a check is returned for any reason, the client will be charged a fee of \$40.00 in addition to any other expenses incurred due to the return. If this situation occurs, no further orders will be processed until the invoice and fees have been paid in full. As a penalty all orders that proceed must be paid by approved credit card or wire transfer in full prior to any merchandise being shipped.

Shipping & Handling:

I) General:

Clients will be charged the full cost of shipping goods with a minimum handling fee of \$10.00. All goods will be sent with a tracking number and require a signature for acceptance.

II) Domestic shipping and delivery:

All orders will be shipped via USPS/FEDEX GROUND unless otherwise specified. Next day air, Second day delivery and Three day select are available.

III) International shipping and delivery:

International clients may choose between DHL and FEDEX or specify how they would like the shipment sent. All orders made for foreign clients must be pre-paid and all taxes as well as duties from customs are the responsibility of the client.

If the client has a company account it is best to specify at point of sale.

Cancellations:

Unfortunately we are unable to accept cancellations after an order has been placed. Should an emergency cancellation be initiated, we will apply a re-stocking fee.

Returns due to damage:

Of Merchandise

We pride ourselves in offering the highest quality merchandise. Encase of any damaged merchandise please contact a **tao freedom** representative **within 48 hours of receipt of goods** to receive a return authorization number a new piece will be sent to the client immediately. Shipping expenses borne by tao freedom llc.

All goods must be returned within 7 days of delivery.

All items returned must be clean, unused and in original packaging with tags still attached in order to accept the return. tao freedom llc has the right to refuse the return of any merchandise that does not meet these requirements.

tao freedom, LLC will inspect all returns for damage and determine whether additional fees need to apply. No refund will be issued if returned product is damaged beyond use, if it has been used, or if product has been damaged in shipping as a result of inadequate packaging.

If the return is the responsibility of **tao freedom, LLC** due to damaged merchandise and the client wishes to have a refund, a representative will contact them for payment information in order to process the amount of the purchase price. It may take up to 30 days to process the return and credit their account.

Returns due to damage:

Of Shipping:

It is important to inspect that the box has not been tampered with prior to signing for the goods. If your order arrives and the shipping container appears crushed, folded or severely damaged, notify the shipping company immediately and keep all packaging and contents for proof including a photograph. The shipping company may require coming to pick up the damaged package from you. An inquiry and investigation process will proceed and will usually take 7 to 10 business days.

Proof of damage lies with the client and should the shipping company deny damage, **tao freedom, LLC** will determine whether additional fees need to apply.

Delivery:

- I) Inventory: Ready for immediate delivery .. allow 3 to 5 days turn around time.
- II) Stock sold out and /or not available: Min of 30 to 90 days. ^L At point of interest please check with Design/ Production for accurate delivery schedule.

Sales Tax:

We are required to collect sales tax for deliveries to the following states: CA, CO, DC, FL, GA, IL, NY, NJ.
Application of sales tax may be subject to change.

Price Changes:

Prices and Availability are subject to change.